

A photograph of a long, straight row of mature olive trees in a field. The trees have thick, gnarled trunks and dense green foliage. The ground is dry and yellowish-brown. The sky is visible through the leaves.

Olea Software

Firm Overview

www.oleasoftware.com

Tel Aviv, Israel

ABOUT US

Olea Software is a group of operators and investors with decades of experience building, investing in, and growing software businesses across a wide range of markets and verticals.

Olea is the home we wish existed for our businesses, teams, customers, partners and products.

Our multi-decade time horizon allows us to take a patient, long-term value creation approach. We partner with entrepreneurs who have built a durable business and want to ensure their company, team, and culture are in good hands well into the future.

With Olea you can expect transparency, mutual respect and a shared desire to do the hard work. It compounds.



WHAT WE DO

We invest in exceptional software businesses and support their operational needs for the long-term.

We seek to be the ultimate home for software businesses - we never plan to sell. Our focus is on making sure the business thrives and continues to grow into the future.

Partnering with us means joining of a family of thriving software businesses and benefiting from resources and expertise to support your goals across a variety of functions, from building out your go to market capabilities to attracting and retaining key talent.

You've built a great business, our goal is to carry your success forward.

WHAT WE LOOK FOR

We look for SaaS and software-enabled businesses that serve mission critical functions for business customers in niche markets.

Our ideal business is a B2B software company with

- High percentage recurring revenue
- Leading, defensible position in a niche or vertical market
- Successful track record of sustainable growth and healthy margins
- Distributed customer base with high retention rate

OUR PROCESS



Evaluate

We will sign an NDA and work together to understand your business and personal goals and how we can help as a partner.

Close

We are committed to an expedited process and treat our partners with care and transparency, just as we would like to be treated.

What makes Olea Software the right partner for you and your business

Get the capital and expertise you need to achieve your goals and drive your business forward.

Access a variety of resources to help take your business to the next level.

Exit today, transition out over time, or stay on and team up with us - we're flexible and will work with you.

Ensure your business, team, and customers are in good hands.

Partner with a team that respects what you've built and is committed to preserving your legacy.

We treat our partners with integrity and transparency.



Our Leadership



Eilam Gilady



Alon Raskin



Zvika Limon



Will Thorndike



Kent Weaver



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